



CAPITAL ADVISORS

Truxton Capital Advisors (TCA) provides family-owned businesses with thoughtful, consultative services and investment banking strategies to meet their capital needs. Through a comprehensive, relationship-focused approach, TCA delivers highly sophisticated, tax-sensitive solutions to maximize desired outcomes both for the business today and for the family long-term.

THE TCA DIFFERENCE

Rather than focus on a single transaction, TCA seeks to develop lasting relationships with the business owner with an emphasis on optimizing post-transaction benefits, differentiating the Truxton suite of services from all competitors.



SELL-SIDE M&A ADVISORY

- MicroCap to Lower – Middle Market
- \$3mm - \$15mm EBITDA
- \$20mm - \$150mm EV
- Industry agnostic; focus on healthcare services, business services, and value-add distribution



PRIVATE CREDIT

- Private debt with equity warrants for businesses looking for more flexible capital options



CORP BANKING & DEBT CAP MARKETS

- Senior debt for sponsor backed leveraged buyouts, management buyouts, and recapitalizations
- Revolvers & capital call lines of credit
- Debt size of \$5mm - \$25mm
- Debt advisory and placement across the capital structure

ADVISORY SERVICES ACROSS YOUR BUSINESS LIFECYCLE

Truxton Capital Advisors recognizes that a transaction is not stopping point for the business owner, but a major transitional step along their entrepreneurial journey. The TCA team works with owners to define long-term objectives and analyzes their full financial picture before providing proactive, actionable advice tailored to the current and future needs of the business.

PRE-TRANSACTION

- Treasury Services
- Asset Management
- Wealth Transfer Strategy
- Corporate Lending
- Tax Strategy
- Philanthropic Planning
- Business Advisory
- Succession Planning
- Financial Analysis

TRANSACTION

- Sell-Side M&A
- Business Transitioning
- Growth Strategies
- Exit Planning
- Refinance & Recapitalization
- Buy-Out Lending
- Debt Advisory
- Tax Mitigation

POST-TRANSACTION

- Family Office Services
- Lending
- Governance & Execution
- Ongoing Estate Planning
- Next Generation Planning
- Advanced Asset Management
- Trustee Services
- Estate Settlement

CONTACT

Philip L. Skipp, Vice President, Truxton Capital Advisors
615-515-0788 | philip.skipp@truxtontrust.com

Samuel G. Scott, CFA, Associate Portfolio Manager
615-515-1712 | sam.scott@truxtontrust.com

TRUXTON

2024 CORPORATE PROFILE



Truxton Trust Company is a full-service private bank and trust company, founded in 2004, that helps clients achieve prosperity and peace of mind by providing distinctive, comprehensive financial solutions. Truxton's mission is to do the right thing every day for clients.

The highest level of personal service is provided to clients through a vastly experienced team of professionals who are experts in personal and commercial loans, depository accounts, comprehensive wealth management and capital advisory services.

Over the years, Truxton's distinctive, consultative approach with clients has made it one of the fastest growing wealth management firms and one of the safest banks in the country.

Truxton At-A-Glance

- Founded in 2004
- OTCPK: TRUX
- 71 employees
- Headquartered in Nashville, TN with a wealth management office in Athens, GA
- Recognized by American Banker for twelve straight years as a top bank, measured by ROAE.
- Ranked 9th Top U.S. community Bank nationally by American Banker in 2024

By The Numbers

\$985 million

bank assets

\$2.01 billion

assets under management

20.98%

return on average equity

45% of Truxton's Revenue

derived from managing families' wealth

1.82%

return on average assets

* As of 6/30/24

TCA TEAM



Philip L. Skipp

VP, Truxton Capital Advisors



Samuel G. Scott, CFA

Associate Portfolio Manager



Peter E. Deming, CPA

SVP, Wealth & Tax Specialist



Andrew L. May

Vice Chairman



Samuel F. Carden, CFA, CAIA

AVP, Portfolio Manager



Andrew "Drew" J. Mallory, CFA

Chief Fiduciary Officer



Austin S. Branstetter, CFA

Chief Financial Officer