T CAPITAL ADVISORS

Truxton Capital Advisors (TCA) provides family-owned businesses with thoughtful, consultative services and investment banking strategies to meet their capital needs. Through a comprehensive, relationship-focused approach, TCA delivers highly sophisticated, tax-sensitive solutions to maximize desired outcomes both for the business today and for the family long-term.

THE TCA DIFFERENCE

Rather than focus on a single transaction, TCA seeks to develop lasting relationships with the business owner with an emphasis on optimizing post-transaction benefits, differentiating the Truxton suite of services from all competitors.

SELL-SIDE M&A ADVISORY

- Industry agnostic advisors specialized in helping family and founder-owned businesses navigate the milestone that is a business transaction

PRIVATE CREDIT

- Flexible capital solutions applied through subordinated debt and preferred equity investments between $3-7 million for growth businesses and the sponsors who back them

CORP BANKING & DEBT CAP MARKETS

- Senior debt for sponsor backed leveraged buyouts, management buyouts, and recapitalizations
- Revolvers & capital call lines of credit
- Debt size of $5mm - $25mm
- Debt advisory and placement across the capital structure

ADVISORY SERVICES ACROSS YOUR BUSINESS LIFECYCLE

Truxton Capital Advisors recognizes that a transaction is not stopping point for the business owner, but a major transitional step along their entrepreneurial journey. The TCA team works with owners to define long-term objectives and analyzes their full financial picture before providing proactive, actionable advice tailored to the current and future needs of the business.

PRE-TRANSACTION	TRANSACTION	POST-TRANSACTION
- Treasury Services	- Sell-Side M&A	- Family Office Services
- Asset Management	- Business Transitioning	- Lending
- Wealth Transfer Strategy	- Growth Strategies	- Governance & Execution
- Corporate Lending	- Exit Planning	- Ongoing Estate Planning
- Tax Strategy	- Refinance & Recapitalization	- Next Generation Planning
- Philanthropic Planning	- Buy-Out Lending	- Advanced Asset Management
- Business Advisory	- Debt Advisory	- Trustee Services
- Succession Planning	- Tax Mitigation	- Estate Settlement
- Financial Analysis		

CONTACT

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TRUXTON

2024 Corporate Profile

Truxton Trust Company is a full-service private bank and trust company, founded in 2004, that helps clients achieve prosperity and peace of mind by providing distinctive, comprehensive financial solutions. Truxton's mission is to do the right thing every day for clients.

The highest level of personal service is provided to clients through a vastly experienced team of professionals who are experts in personal and commercial loans, depository accounts, comprehensive wealth management and capital advisory services.

Over the years, Truxton's distinctive, consultative approach with clients has made it one of the fastest growing wealth management firms and one of the safest banks in the country.

Truxton At-A-Glance

- Founded in 2004
- OTCPK: TRUX
- 75 employees
- Headquartered in Nashville, TN with a wealth management office in Athens, GA
- Recognized by American Banker for twelve straight years as a top bank, measured by ROAE.
- Ranked 9th Top U.S. community Bank nationally by American Banker in 2024

By The Numbers

$987 million
bank assets

$2.05 billion
assets under management

19.81%
return on average equity

46% of Truxton's Revenue
derived from managing families' wealth

1.83%
return on average assets

* As of 12/31/24

TCA TEAM

Andrew "Drew" J. Mallory, CFA
Sr. Managing Director

Peter E. Deming, CPA
Managing Director

Andrew L. May
Vice Chairman

Philip L. Skipp
Vice President

Samuel F. Carden, CFA, CAIA
Vice President

Samuel G. Scott, CFA
Vice President

Duncan McGinn
Analyst