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Truxton Corporation Reports Second Quarter 2018 Results

NASHVILLE, TN, July 19, 2018– Truxton Corporation (OTCPK: TRUX), a financial holding company and the parent of Truxton Trust Company (the "Bank"), reported consolidated net income of \$2,046,000 for the second quarter of 2018, a 23 percent increase compared with \$1,661,000 for the second quarter of 2017. Earnings per fully diluted share for the quarter ended June 30, 2018, totaled \$0.74 versus \$0.61 for the same period in 2017.

For the six months ended June 30, 2018, the company reported net income of \$3,804,000 compared to \$3,121,000 for the comparable 2017 period, an increase of 21.9 percent. Earnings per fully diluted share for the six months ended June 30, 2018, totaled \$1.37 versus \$1.16 for the same period in 2017.

At June 30, 2018, the company reported total assets of \$447.2 million, a 7 percent increase from June 30, 2017. Over the same period, total loans increased 3.6 percent to \$302.1 million, while deposits grew 7.8 percent to \$372.5 million. At June 30, 2018, the Bank's estimated Tier 1 leverage ratio was 11.25 percent.

Non-interest income for the second quarter of 2018 was \$2,618,000 compared to \$2,493,000 for the same period in 2017, an increase of 5 percent.

Tangible Book Value per share at June 30, 2018, was \$19.27 compared to \$18.38 at the same time a year ago.

"We continue to experience steady loan growth while maintaining the highest credit standards," said CEO Tom Stumb. He continued, "Our wealth management business continues to add clients and expand existing relationships. Aided by a lower tax rate resulting from the enactment of the Tax Cuts and Jobs Act of 2017, our team produced excellent results in the second quarter of 2018."

About Truxton Trust

<u>Truxton Trust</u> is a full-service private bank and trust company founded in 2004. Since its inception, Truxton Trust has been focused on a singular guiding principle: do the right thing. Truxton Trust delivers the highest level of personal service through its vastly experienced and credentialed team of professionals who provide comprehensive and customized financial solutions to individuals, their families and their business interests.

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Truxton Corporation Consolidated Balance Sheets (000's) (Unaudited)

	June 2018	December 2017	June 2017
ASSETS			
Cash and due from financial institutions	\$ 6,408		
Interest bearing deposits in other financial institutions Federal funds sold	13,963		1,783
Cash and cash equivalents	808		<u>28</u> 8,413
•	21,172	10,101	0,415
Time deposits in other financial institutions	5,070		12,529
Securities available for sale	101,991	109,295	89,083
Gross loans	305,224	293,116	294,558
Allowance for loan losses	(3,133	3) (3,073)) (3,048)
Net loans	302,091	290,043	291,510
Bank owned life insurance	9,647	9,535	9,422
Restricted equity securities	2,567		
Premises and equipment, net	543	3 731	917
Accrued interest receivable	1,529) 1,444	1,276
Deferred tax asset, net	820		629
Other assets	1,750) 1,991	1,045
Total assets	\$ 447,187	7 \$ 437,683	\$ 417,373
LIABILITIES AND SHAREHOLDERS' EQUITY			
Deposits	\$ 113,486	5 \$ 87,049	\$ 74,891
Non-interest bearing Interest bearing	\$ 113,486 258,997		
Total deposits	372,483		345,511
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Federal Home Loan Bank advances	19,737	20,198	20,764
Federal funds purchased		- 1,071	336
Other liabilities	2,726		2,042
Total liabilities	394,946	5 386,905	368,653
SHAREHOLDERS' EQUITY			
Additional paid-in capital	27,722	27,253	26,942
Retained earnings	26,096		21,580
Accumulated other comprehensive income (loss)	(1,57)	(44)) 198
Total shareholders' equity	52,24	50,778	48,720
Total liabilities and shareholders' equity	\$ 447,187	7 \$ 437,683	\$ 417,373

Truxton Corporation Consolidated Statements of Net Income (000's) (Unaudited)

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	Three Months Ended June 2018 June 2017			Six Months Ended June 2018 June 2017			
Non-interest income		Julie 2018		Julie 2017	 Julie 2018		Julie 2017
Wealth management services	\$	2,431	\$	2,346	\$ 4,797	\$	4,426
Service charges on deposit accounts		88		83	172		168
Bank owned life insurance income		57		59	112		118
Other		42		5	55		16
Total non-interest income		2,618		2,493	5,136		4,728
Interest income							
Loans, including fees	\$	3,424	\$	3,119	\$ 6,590	\$	6,183
Taxable securities		361		300	740		550
Tax-exempt securities		250		177	515		355
Interest bearing deposits		61		67	112		112
Federal funds sold		5		7	9		9
Other Interest Income		48		44	 76		66
Total interest income		4,149		3,714	8,042		7,275
Interest expense							
Deposits		494		357	922		674
Short-term borrowings		6		2	9		3
Long-term borrowings		109		81	 200		162
Total interest expense		609		440	 1,131		839
Net interest income		3,540		3,274	6,911		6,436
Provision for loan losses		8		6	 57		49
Net interest income after provision for loan losses		3,532		3,268	6,854		6,387
Total revenue, net		6,150		5,761	 11,990		11,115
Non-interest expense		0.000					4.550
Salaries and employee benefits		2,639		2,285	5,151		4,570
Occupancy		190		174	373		350
Furniture and equipment		46		53	101		95
Data processing		286		292	564		589
Wealth management processing fees		111		122	240		233
Advertising and public relations		16		40	45		84
Professional services		173		188	320		345
FDIC insurance assessments		35		35	70		70
Other		129		187	 437		345
Total non-interest expense		3,625		3,376	 7,301		6,681
Income before income taxes		2,525		2,385	4,689		4,434
Income tax expense		479		724	 885		1,313
Net income	\$	2,046	\$	1,661	\$ 3,804	\$	3,121
Earnings per share:							
Basic	\$	0.76	\$	0.63	\$ 1.41	\$	1.18
Diluted	\$	0.74	\$	0.61	\$ 1.37	\$	1.16

Truxton Corporation Operating Statistics (000's) (Unaudited)

	Six Months Ended June 2018	June 2017
Performance Ratios		
Efficiency Ratio	62.21%	60.12%
Net Interest Margin	3.40%	3.33%
Capital Ratios		
Return on Average Assets	1.75%	1.51%
Return on Average Equity	14.90%	13.21%
Tier 1 Leverage Ratio (Bank)	11.25%	10.62%
Asset Quality Data		
Net Loan Charge-Offs	\$ - \$	-
Non-Performing Loans	\$ - \$	-