



TRUXTON  
CAPITAL

Truxton Capital Advisors (TCA) provides family-owned businesses with thoughtful, consultative services and investment banking strategies to meet their capital needs. TCA delivers highly sophisticated, tax-sensitive solutions to maximize desired outcomes both for the business today and for the family long-term.

## THE TCA DIFFERENCE

Rather than focus on a single transaction, TCA seeks to develop lasting relationships with the business owner with an emphasis on optimizing post-transaction benefits, differentiating the Truxton suite of services from all competitors.



### PRE-TRANSACTION PLANNING

Comprehensive preparation for liquidity events for your business and family, including financial readiness, deal team creation, value and risk assessment, tax and estate strategies, & succession planning.



### CAPITAL FORMATION

Flexible alternative sources of debt and equity capital for established businesses who are in need of growth, liquidity, and recapitalizations.



### SELL-SIDE M&A ADVISORY

Industry agnostic advisors specialized in helping family and founder-owned businesses navigate the milestone that is a business transaction.

## ADVISORY SERVICES ACROSS YOUR BUSINESS LIFECYCLE

Truxton Capital Advisors recognizes that a transaction is not stopping point for the business owner, but a major transitional step along their entrepreneurial journey. The TCA team works with owners to define long-term objectives and analyzes their full financial picture before providing proactive, actionable advice tailored to the current and future needs of the business.

### PRE-TRANSACTION

### TRANSACTION

### POST-TRANSACTION

- Treasury Services
- Asset Management
- Wealth Transfer Strategy
- Corporate Lending
- Tax Strategy
- Philanthropic Planning
- Business Advisory
- Succession Planning
- Financial Analysis

- Sell-Side M&A
- Business Transitioning
- Growth Strategies
- Exit Planning
- Refinance & Recapitalization
- Buy-Out Lending
- Debt Advisory
- Tax Mitigation

- Family Office Services
- Lending
- Governance & Execution
- Ongoing Estate Planning
- Next Generation Planning
- Advanced Asset Management
- Trustee Services
- Estate Settlement



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# THE TCA TEAM



**Andrew "Drew" J. Mallory, CFA**  
Sr. Managing Director



**Peter E. Deming, CPA**  
Managing Director



**Andrew L. May**  
Vice Chairman



**Samuel F. Carden, CFA, CAIA**  
Vice President



**Samuel G. Scott, CFA**  
Vice President



**Duncan McGinn**  
Analyst

## TRUXTON 2026 CORPORATE PROFILE

Truxton Trust Company is a full-service bank and trust company, founded in 2004, that helps clients achieve prosperity and peace of mind by providing distinctive, comprehensive financial solutions. Truxton's mission is to do the right thing every day for clients.

The highest level of personal service is provided to clients through a vastly experienced team of professionals who are experts in personal and commercial loans, depository accounts, comprehensive wealth management and capital advisory services.

Over the years, Truxton's distinctive, consultative approach with clients has made it one of the fastest growing wealth management firms and one of the safest banks in the country.

### TRUXTON AT-A-GLANCE

- Founded in 2004
- OTCID: TRUX
- 92 employees
- Headquartered in Nashville, TN with a wealth management office in Athens, GA
- Recognized by American Banker for thirteen straight years as a top bank, measured by ROAE
- Ranked 7th Top U.S. community Bank nationally by American Banker

**\$1.2 B**

bank assets

**\$2.0 B**

assets under management

**20.5%**

return on average equity

**1.89%**

return on average assets

