



CAPITAL ADVISORS

Truxton Capital Advisors is a boutique investment bank within a full-service private bank and trust company, offering comprehensive strategic and capital advisory services to businesses and the families who own them.

Our TCA team has vast experience across the full scope of financial services, enabling us to provide coordination, expertise, and management for all of your financial needs.

THE TCA DIFFERENCE

TCA takes a unique and long-term approach to family relationships, guiding families through multi-generational events rather than short term transactions.



SELL-SIDE M&A ADVISORY

- MicroCap to Lower – Middle Market
- \$3mm - \$15mm EBITDA
- \$20mm - \$75mm EV
- Industry Agnostic: concentrations in light manufacturing, distribution, business services, and healthcare



FUNDRAISING

- Junior debt funds with equity warrants for businesses looking for more flexible capital options



CORP BANKING & DEBT CAP MARKETS

- Senior debt for sponsor backed leveraged buyouts, management buyouts, and recapitalizations
- Debt size of \$5mm - \$25mm
- Debt advisory and placement across the capital structure

ADVISORY SERVICES ACROSS YOUR BUSINESS LIFECYCLE

Truxton Capital Advisors believes that the transaction of an owner's business is not a siloed event but rather a mid – point in the continuum of an entrepreneurial lifetime.

PRE-TRANSACTION

- Treasury Services
- Asset Management
- Estate Planning
- Corporate Lending
- Tax Strategy
- Philanthropic Planning
- Business Advisory
- Succession Planning
- Financial Analysis

TRANSACTION

- Sell-Side M&A
- Refinance & Recapitalization
- Buy-Out Lending
- Debt Advisory
- Tax Mitigation

POST-TRANSACTION

- Trustee Services
- Estate Settlement
- Family Office Services
- Lending
- Governance & Execution
- Ongoing Wealth Transfer Strategy
- Next Generation Planning
- Advanced Asset Management

CONTACT

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TRUXTON TRUST

2023 CORPORATE PROFILE

Truxton Trust Company is a full-service private bank and trust company, founded in 2004, that helps clients achieve prosperity and peace of mind by providing distinctive, comprehensive financial solutions. Truxton's mission is to **do the right thing** every day for clients.

The highest level of personal service is provided to clients through a **vastly experienced team** of professionals who are experts in personal and commercial loans, depository accounts, comprehensive wealth management and capital advisory services.

Over the years, Truxton's **distinctive, consultative approach** with clients have made it one of the fastest growing wealth management firms and one of the safest banks in the country.

TRUXTON AT-A-GLANCE

- Founded in 2004
- OTCPK: TRUX
- 65 employees
- Headquarters in Nashville, TN and wealth management office in Athens, GA
- 19th Top U.S. Bank by American Banker
 - Honored for 3-year return on average equity
 - Recognized as a top bank for ten consecutive years
 - Only Nashville-based bank to be ranked

BY THE NUMBERS

\$ 1 BILLION
bank assets

\$ 1.6 BILLION
assets under management

22.92%
return on average equity

44% OPERATING REVENUE
from annual non-interest revenue

1.70%
return on average assets

TCA TEAM



Philip L. Skipp
VP, Truxton Capital Advisors



Samuel G. Scott
Senior Portfolio Analyst



Peter E. Deming, CPA
SVP, Wealth & Tax Specialist



Andrew L. May
Vice Chairman



Samuel F. Carden, CFA
Associate Portfolio Manager



Andrew "Drew" J. Mallory, CFA
Chief Fiduciary Officer



Austin S. Branstetter, CFA
Chief Financial Officer