## A REMINDER TO KEEP LOOKING FORWARD





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As 2022 comes to a close, I again find myself taking time to appreciate the many relationships built and progress gained by our Truxton team over the past year. And while reflection is an important step in the preparation for the coming year, I recently stumbled upon a powerful reminder that I will carry with me moving forward.

In July of 2021, I was at my father's bedside when he passed away peacefully at the age of 93. He was a quiet and selfless man who loved God, his wife, his two sons, six grandchildren, and many friends. My father came to Nashville in the late 1950's to begin over a 30-year career at Genesco, a long time Nashville-based company. While recently going through a few of his old files, I came across a letter dated January 1, 1962 that Maxey Jarman, the CEO of Genesco, wrote to his employees. It reads as follows:

This is the beginning of a new year. God gives me this year to use as I will. I can waste or use it. I can make it a year long to be remembered for its joy, its beauty, and its achievement. Or, it can be filled with pettiness, ugliness, and neglected opportunities. What I do with time is important because I am exchanging part of my life for it. When this year ends, it will be gone forever, but I shall hold something which I have traded for it. It may be no more than a memory, but if it is a worthy one I shall not regret the price. I want this year to be constructive, not negative; good, not evil; success, not failure. Here is a new year and here am I. God will not expect more of me than I am capable of giving, but I must live up to my best. There will be beauty and I must not miss it. There will be cries of people in distress and I must hear and answer. There will be testing periods and I must stand firm. There will be opportunities and I must be ready. When this new year finishes its course, I want to look back without regret, and forward with a radiant spirit and thankful heart. Maxey Jarman GENESCO © 1 January 1962 (Adapted from Samuel F. Pugh)

I learned years ago that I often have a propensity to forget those basics of what it means to be human, to be a good husband, father, employee, and citizen. Thus, I now keep this letter on my desk as a reminder of why I am here - not just as a Truxton banker, but why I am here as a person.

Every day I work alongside my fellow Truxton teammates and experience firsthand their aspiration and commitment to "live up to my best" as we serve our clients and each other. And because we are so honored to serve our clients, we look "forward with a radiant spirit and thankful heart" every day as we walk through the doors at 4525 Harding Road in Nashville.

We at Truxton wish you a happy and prosperous New Year, and eagerly await another year of successes for our clients!

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