



# CAPITAL ADVISORS

Truxton Capital Advisors (TCA) is a boutique investment bank within a full-service private bank and trust company, offering strategic and capital advisory services to businesses and the families who own them.

Our TCA team has vast experience across the entire range of financial services, enabling us to provide coordinated expertise and management for all of your financial needs.

## THE TCA DIFFERENCE

TCA takes a unique and long-term approach to family relationships, guiding families through multi-generational events rather than short term transactions.



### SELL-SIDE M&A ADVISORY

- MicroCap to Lower – Middle Market
- \$3mm - \$15mm EBITDA
- \$20mm - \$150mm EV
- Industry agnostic, focus on light healthcare services, business services, and value-add distribution



### PRIVATE CREDIT

- Private debt with equity warrants for businesses looking for more flexible capital options



### CORP BANKING & DEBT CAP MARKETS

- Senior debt for sponsor backed leveraged buyouts, management buyouts, and recapitalizations
- Revolvers & capital call lines of credit
- Debt size of \$5mm - \$25mm
- Debt advisory and placement across the capital structure

## ADVISORY SERVICES ACROSS YOUR BUSINESS LIFECYCLE

Truxton Capital Advisors recognizes that a transaction is not stopping point for the business owner, but another stepping stone along their entrepreneurial journey.

### PRE-TRANSACTION

- Treasury Services
- Asset Management
- Wealth Transfer Strategy
- Corporate Lending
- Tax Strategy
- Philanthropic Planning
- Business Advisory
- Succession Planning
- Financial Analysis

### TRANSACTION

- Sell-Side M&A
- Business Transitioning
- Growth Strategies
- Exit Planning
- Refinance & Recapitalization
- Buy-Out Lending
- Debt Advisory
- Tax Mitigation

### POST-TRANSACTION

- Family Office Services
- Lending
- Governance & Execution
- Ongoing Estate Planning
- Next Generation Planning
- Advanced Asset Management
- Trustee Services
- Estate Settlement

## CONTACT

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# TRUXTON

## 2024 CORPORATE PROFILE



Truxton Trust Company is a full-service private bank and trust company, founded in 2004, that helps clients achieve prosperity and peace of mind by providing distinctive, comprehensive financial solutions. Truxton's mission is to **do the right thing** every day for clients.

The highest level of personal service is provided to clients through a **vastly experienced team** of professionals who are experts in personal and commercial loans, depository accounts, comprehensive wealth management and capital advisory services.

Over the years, Truxton's **distinctive, consultative approach** with clients has made it one of the fastest growing wealth management firms and one of the safest banks in the country.

### TRUXTON AT-A-GLANCE

- Founded in 2004
- OTCPK: TRUX
- 69 employees
- Headquartered in Nashville, TN with a wealth management office in Athens, GA
- Recognized by American Banker for eleven straight years as a top bank, measured by ROAE.
- Ranked 13th Top U.S. community Bank nationally by American Banker in 2023

### BY THE NUMBERS

**\$955 MILLION**  
*bank assets*

**\$1.91 BILLION**  
*assets under management*

**22.3%**  
*return on average equity*

**44% OF TRUXTON'S REVENUE**  
*derived from managing families' wealth*

**1.86%**  
*return on average assets*

\* As of 12/31/23

### TCA TEAM



**Philip L. Skipp**  
*VP, Truxton Capital Advisors*



**Samuel G. Scott, CFA**  
*Associate Portfolio Manager*



**Peter E. Deming, CPA**  
*SVP, Wealth & Tax Specialist*



**Andrew L. May**  
*Vice Chairman*



**Samuel F. Carden, CFA, CAIA**  
*AVP, Portfolio Manager*



**Andrew "Drew" J. Mallory, CFA**  
*Chief Fiduciary Officer*



**Austin S. Branstetter, CFA**  
*Chief Financial Officer*